GEC EMS P2 2022 MG

SECTION A • One mark per answer. • There are no half marks. • Tick (✓) only the correct answer and underline the incorrect one. • No marks should be credited for multiple answers. Underline them all. • If no answer is indicated, skip the question. No.

Expected answer

1. A Keeping records ✓

2. A Keep sufficient stock ✓

3. D To increase sales ✓

4. B Keep financial records ✓

5. A Grant staff leave ✓

6. C Mass production ✓

7. D Controlling resources ✓

8. B Price ✓

9. C A detailed plan of action that sets out the nature and strategy of an enterprise. ✓

10. A Its uniqueness and beneficiary to the customer. ✓

11. A Simple, memorable, timeless, useful and appropriate. ✓

12. B Create a plan to meet company goals and objectives. ✓

13. D R2 500 ✓

14. B (i) (ii) (iv) ✓

15. A R350 ✓

16. C Selling price ✓

17. D Keeping documents in a safe place, being able to find them easily and quickly. ✓

18. A Quality, location, cost and reliability ✓

19. B Publicity ✓

20. A A plan to reach and persuade a customer to buy a product. ✓

21. B Advertising ✓

22. C Through training of employees in new technologies. ✓

23. A Poor planning and management ✓

24. D Organising ✓

25. B Staff would be trained and developed ✓

26. A Financial issues, market demand dries up and existing competition ✓

27. D Excellent customer service ⌋

28. A Lack of relevant skills ⌋

29. B Opportunity ⌋

30. D Charge a delivery fee to customers ⌋

31. D Buy more land and a delivery van. ⌋

32. D Commission for Conciliation, Mediation and Arbitration ⌋

33. B The action workers take against their employers ⌋

34. C Annual leave ⌋

35. B It prevents employees from going on strike. ⌋

36. C The process in which employees, through their unions, negotiate contracts and conditions of service. ⌋

37. A Fair wages for all public servants. ⌋

38. D A committee of employees who meet with employers on a regular basis for consultation at a workplace. ⌋

39. A 120 workers apply to CCMA and committee elected by workers ⌋

40. A SADTU, NUM and SAMWU ⌋

41. D It resolves conflict between the employer and employee. ⌋

42. C Acting against an employee's misconduct. ⌋

43. C The employer levels the charges against the employee. ⌋

44. D Trade unions and their members hold a legal strike. ⌋

45. D It causes a decrease in productivity and profit. ⌋

46. A The level of income; goods and services available to a person. ⌋

47. B Working hours, leave conditions and remuneration ⌋

48. A Involves job creation and skill development. ⌋

49. C Treats all employees fairly. ⌋

50. D By improving both the standard of living and quality of life. ⌋

51. D The increase in all goods and services produced within the country within a certain period. ⌋
52. B To improve productivity as well as prospects for promotion. ⌋

53. A To be involved in policy discussions and developments on job creation. ⌋

54. B Maintain and improve workers' wages through bargaining with employers. ⌋

55. D Employers provide protective clothing, compensation for injured workers and HIV/AIDS policy in place. ⌋

56. A 3 hours overtime. ⎪

57. D The employees are working 9 hours a week.

58. B Labour Relations Act ⎪

59. B Payment for overtime, granting of leave and prescribed working hours.

60. C It reduces injury costs and absenteeism. ⎪

SECTION B ●

61. TOP LEVEL MIDDLE LEVEL LOWER LEVEL B⎪ A⎪ C⎪ D⎪ F⎪ E⎪

6 62. Strength John is a skilled/ trained bricklayer⎪ Informal experience gained while hustling ⎪ Problem solving skill ⎪ Perseverance to make a business work ⎪ 1 mark per point.

63. Threat Covid-19 ⎪ Monkey pox/ new disease⎪ 2

64. Fixed costs / (selling price-Variable costs)

1 800/ (52.9-20)= 55